

Message Text

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PAGE 01 ATHENS 02582 291316Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----021665 300100Z /23

R 291220Z MAR 78
FM AMEMBASSY ATHENS
TO AMEMBASSY DAMASCUS
INFO SECSTATE WASHDC 5195
USDOC WASHDC

UNCLAS ATHENS 2582

E.O. 11652 N/A
TAGS BEXP, GR, SY
SUBJECT: 1978 DAMSCUS FAIR

1. RTDO/ATHENS WAS ADVISED MARCH 29, 1978 BY R.L. RIDDELL, REGIONAL MANAGER, DETROIT DIESEL ALLISON INTL. THAT FIRM PLANS TO PARTICIPATE IN SUBJECT EXHIBITION AND WOULD PREFER TO PAY FEE AND COMPLETE DOCUMENTS IN DAMASCUS. CONTACT IN DAMASCUS IS FAHED KHOURY OF LEVANT DIESEL. AN EXECUTIVE OF THE ATHENS OFFICE OF DETROIT DIESEL IS SCHEDULED TO VISIT DAMASCUS THE WEEK OF APRIL 10 WHEN ARRANGEMENTS FOR AN INDOOR BOOTH (IMPROVED) WILL BE FINALIZED DURING VISIT TO EMBASSY. QUANTITY OF SPACE REQUIRED HAS NOT YET BEEN DETERMINED.

2. GE IS STILL CONSIDERING ACCORDING TO LLOYD CATHEY OF COMPANY'S ATHENS OFFICE. GATHEY REPORTS THAT GE REPRESENTATIVE WILL VISIT DAMASCUS THE WEEK OF APRIL 3 TO DISCUSS POSSIBILITY OF PARTICIPATING.

3. ON MARCH 27 A.E. HOTARD, MANAGER, INTERNATIONAL SALES, SOULE STREET

COMPANY (PRE-FABRICATED STEEL BUILDINGS), 1970 ARMY STREET, SAN FRANCISCO, CALIFORNIA 84124 TELEPHONE (415) 824-4141 TELEX 470300 SOUL UI, EXPRESSED STRONG INTEREST IN SUBJECT EXHIBITION AND WAS GIVEN KIT. HOTARD IS ON EXTENDED TRIP AND NOT EXPECTED TO RETURN TO CALIFORNIA FOR FOUR TO SIX WEEKS. USDOC MAY THERE-
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FORE WISH TO CONTACT CORPORATE HEADQUARTERS SOONEST.
4. FMC IS STILL CONSIDERING AND HAS AGREED TO HAVE DAMASCUS AGENT CONTACT EMBASSY.
5. FOLLOWING FIRMS HAVE DECLINED TO PARTICIPATE IN SUBJECT EXHIBITION:
A. AMERICAN EXPORT LINES
B. AMPEX WORLD OPERATIONS S.A.

C. CARRIER INTERNATIONAL CORPORATION

D. H.K. TROELLER

E. THE L.E. MEYERS CO.

F. SMITH AND WESSON

G. UNITED TECHNOLOGIES INC.

MCCLOSKEY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 29 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ATHENS02582
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780137-0262
Format: TEL
From: ATHENS
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1978/newtext/t19780316/aaaaamum.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3176049
Secure: OPEN
Status: NATIVE
Subject: 1978 DAMSCUS FAIR
TAGS: BEXP, GR, SY
To: DAMASCUS
Type: TE
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Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014